



City of Coquitlam

SITE SELECTOR GUIDE

September 2018

Prepared by:

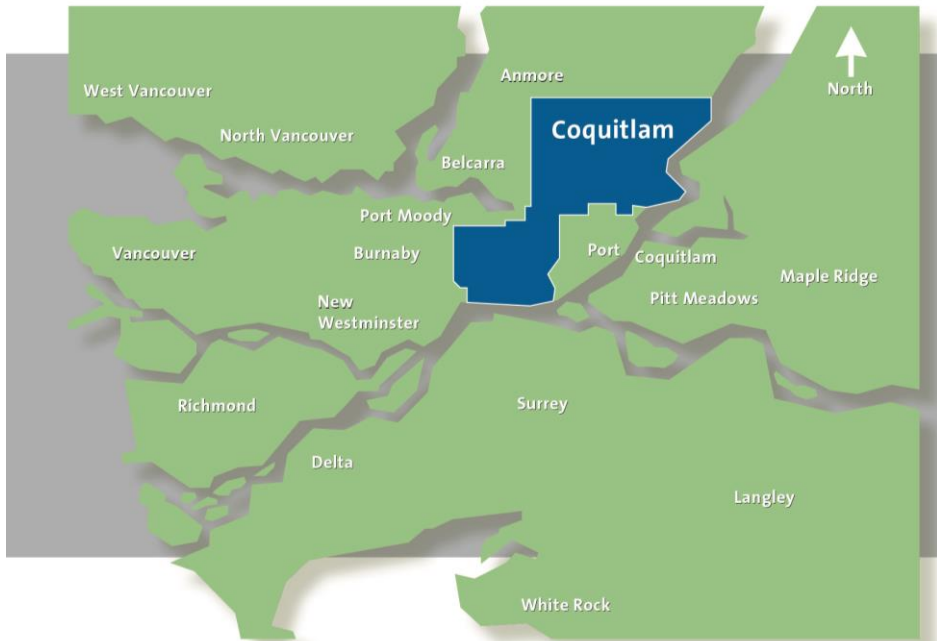


ECONOMIC DEVELOPMENT • COMMUNITY DEVELOPMENT

Coquitlam

Coquitlam at a Glance

- Population has increased from 55,464 in 1976 to 139,284 in 2016, with a population growth of 9.8% from 2011 to 2016, which is about 2% per year.



- 98% of residents say they have a good quality of life, according to the 2017 Citizen Satisfaction Survey
- 86% of residents say they get good value for tax dollars, according to the 2017 Citizen Satisfaction Survey
- \$475M in total construction value in 2017, 38% higher than 2016 with a five-year average of \$377M
- 1,448 new business licences issued in 2017, 2.3% higher than 2016 with a five-year average of 1,359

- Over 6,700 licensed businesses operate in our community
- Ranked fifth in the Canadian Federation of Independent Business' (CFIB) 2018 survey of BC's biggest cities for ease of opening a small business based on access to information, quality of information and regulatory framework
- Honoured with the BC Economic Development Association's 2018 Community Project Award for the Business LinQ project, a one-stop business resource centre, developed by the City's Legal Services/Business Licensing team
- One of seven communities across BC honoured with the BC Small Business Roundtable's "2013 Open For Business Award," which recognizes policies and programs that support small business



Invest in Coquitlam	5
Demographics	6
Population.....	6
Population Comparison to Greater Vancouver Regional District and British Columbia	6
Household Income	6
Household Income Comparison to Greater Vancouver Regional District and British Columbia	6
Household Income - % Distribution	7
Employment by Sector	8
Employment by Occupation - % Distribution	8
Unemployment/Employment Rates (as a percentage of population)	9
Labour Participation Rate - % Distribution	9
Payroll Costs	10
Workers Compensation.....	10
Employment Insurance	10
Social Insurance	11
Leading Employers (Private Sector)	12
Labour Quality	13
Workforce Education Attainment.....	13
Closest Four Year Institutions.....	14
Closest Community and Technical Colleges	16
Transportation	17
Highways and Trucking.....	17
Distance to Major Centres	17
Motor Carriers/Trucks	17
Railroads	17
Closest Commercial Airports	18
General Aviation Airports.....	19
Closest Ports	19
Custom Port of Entry	20
Warehouses.....	20
Couriers.....	21
Utilities	22
Water & Sewer	22
Electric Power	23
Natural Gas.....	23
Telecommunications	24
QNet	25
Landfill & Waste Management	26
Nearest Licensed Hazardous Materials Disposal Site	26
Research Base	27
Business Support Services	28

Government	29
City/Municipal.....	29
Regional District (similar to US County)	29
Provincial (similar to US State Government)	29
Premier (similar to US Governor)	29
Provincial Government Representation (similar to US Government Representation).....	30
Federal Government Representation (similar to US Congresspersons).....	30
Senators (similar to US Senators).....	30
Taxation	31
Corporate Income Tax	31
Personal Income Tax.....	31
Sales/Use Tax	31
Property Tax.....	33
Other	34
International Resources	35
Business Associations.....	35
Foreign Consulates	35
Languages.....	35
Quality of Life	36
Climate	36
Crime Rate	36
Health Care.....	36
Cultural Places & Amenities	36
Schools	37

This document was produced in accordance with the industry site selection standards for North America. These standards were developed by a joint committee comprised of members from the International Economic Development Council (IEDC) and the Economic Developers Association of Canada (EDAC) along with six of the nation’s top corporate site selectors.

The statistics provided in this document are intended for informational purposes only. While the City of Coquitlam used reasonable efforts to publish accurate and current data at the time of printing, the information is subject to change.

Contact:

Economic Development Division
 City of Coquitlam
 Phone: 604-927-3905
 Email: economicdevelopment@coquitlam.ca
coquitlam.ca/economicdevelopment

Invest in Coquitlam

The City of Coquitlam is committed to creating a business environment that allows your business to grow and prosper. The City has streamlined processes and is committed to the continuous improvement of the business environment.

The City of Coquitlam is a vibrant, diverse and growing community of 139,284*, which is uniquely situated in the heart of Metro Vancouver. Coquitlam's growing and diverse business community is driving job creation and economic growth. The major sectors are Professional Services, Retail/Wholesale Trade, Manufacturing, Technology, Public Administration, Transportation, and Construction.

Coquitlam provides businesses with advantages such as:

Location

- Regional service centre for northeast Metro Vancouver, just 40 minutes from downtown Vancouver and 40 minutes from the U.S. border
- Coquitlam's major industrial/commercial area is positioned near the geographic centre of Metro Vancouver with easy access to the Trans-Canada Highway corridor
- Coquitlam is served by the Evergreen SkyTrain Extension (rapid transit) and offers an attractive and diverse urban core with one of Metro Vancouver's best shopping areas and a variety of community and outdoor amenities

Access

- Transportation access to the Trans-Canada and Lougheed Highways, international rail corridors, Port facilities and the Vancouver and Abbotsford International airports
- Proximity to major markets stretching from Vancouver to Oregon in the United States
- Retains easy access to a highly educated and skilled labour force of over one million people

Coquitlam... Discover the Advantage!



Source: * [Statistics Canada, 2016 Census](#)

Demographics

Population

Population by Age Group Census	2016	% of Population	2011	% of Population	% Change From 2011
Under – 19	31,305	22.5	29,879	23.6	+4.8%
20 – 34	27,260	19.6	24,570	19.3	+10.9%
35 – 54	41,859	30.1	41,000	32.3	+2.1%
55-74	30,850	22.1	24,765	19.4	+24.6%
75 – Older	8,010	5.7	6,590	5.2	+21.5%
Total:	139,284	100	126,804	100	+9.8%
Median Age:	41.1		40.3		

Notes: Counts of the total population are rounded to a base of 5 for any dissemination block having a population of less than 15. The adjustment has no impact on the population counts of census divisions and large census subdivisions.

Source: [Statistics Canada, 2016 Census](#)

Population Comparison to Greater Vancouver Regional District and British Columbia

Population by Age Group Census	Metro Vancouver			British Columbia		
	2016	% of Population	% Change From 2011	2016	% of Population	% Change From 2011
Under – 19	504,390	20.5	+1.0%	950,370	20.4	-0.2%
20 – 34	529,840	21.5	+8.3%	904,310	19.5	+7.1%
35 – 54	711,980	28.9	-0.6%	1,265,375	27.3	-2.6%
55-74	550,610	22.4	+18.9%	1,168,325	25.1	+18.5%
75 – Older	166,610	6.7	+14.8%	359,675	7.7	+13.4%
Total:	2,463,430	100	6.5%	4,648,055	100	+5.6%
Median Age:	40.9			43.0		

Notes: Counts of the total population are rounded to a base of 5 for any dissemination block having a population of less than 15. The adjustment has no impact on the population counts of census divisions and large census subdivisions.

Source: [Statistics Canada, 2016 Census](#)

Household Income

Household Income	2016	2011	% Change from 2011
Number of Private Households:	51,325	45,550	12.7%
Median Total Income of Households:	\$74,383	\$67,787	9.7%

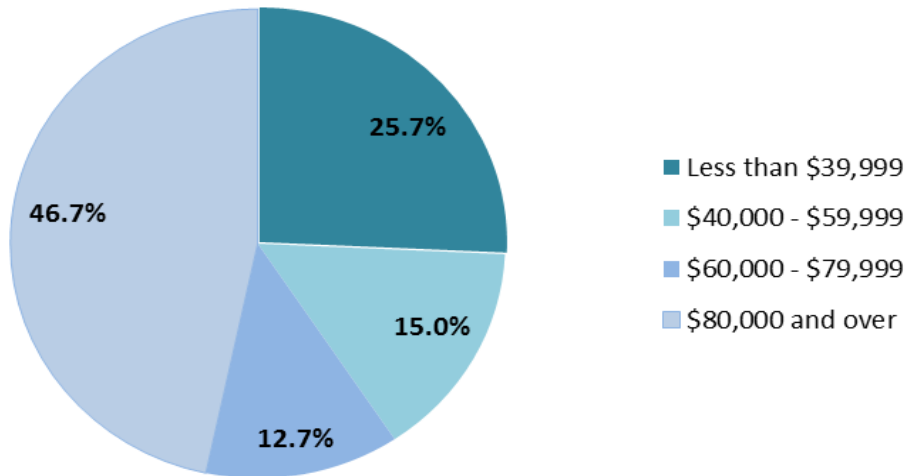
Source: [Statistics Canada, 2016 Census](#)

Household Income Comparison to Greater Vancouver Regional District and British Columbia

Household Income	Vancouver 2016	British Columbia 2016	BC % Change from 2011
Number of Private Households:	960,895	1,881,970	6.6%
Median Household Income (all private households):	\$72,662	\$69,995	16.0%

Source: [Statistics Canada, 2016 Census](#)

Household Income - % Distribution



Source: [Statistics Canada, 2016 Census – 2015 Household income of private households](#)

Exchange Rate

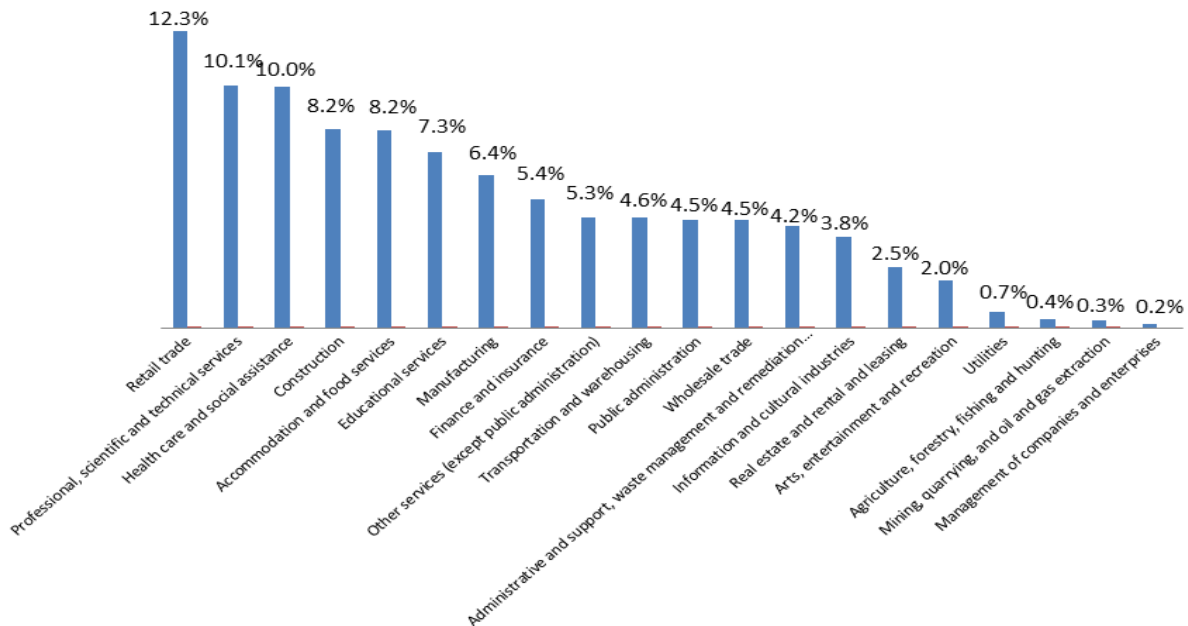
All amounts in this document are expressed in Canadian (CAD) funds, unless otherwise indicated. \$1 CAD = approximately \$0.75 US. For current exchange rates, please visit [Bank of Canada](#).

Employment by Sector

Sector (Industry)	Number	% of Population
Retail Trade:	9,105	12.3%
Professional, scientific and technical services:	7,450	10.1%
Health Care and Social Services:	7,420	10.0%
Construction:	6,095	8.2%
Accommodation and Food Services:	6,075	8.2%
Educational Services:	5,395	7.3%
Manufacturing:	4,705	6.4%
Finance and Insurance:	3,955	5.3%
Other Services (except public administration):	3,380	4.6%
Transportation and warehousing:	3,375	4.6%
Wholesale Trade:	3,310	4.5%
Public Administration:	3,325	4.5%
Administration and support, waste management and remediation services:	3,120	4.2%
Information and cultural industries:	2,805	3.8%
Real Estate and rental and leasing:	1,855	2.5%
Arts, Entertainment and Recreation:	1,475	2.0%
Utilities:	500	0.7%
Agriculture, forestry, fishing and hunting:	260	0.4%
Mining, quarrying and oil and gas extraction:	230	0.3%
Management of companies and enterprises:	140	0.2%
Total:	73,975	100%

Source: [Statistics Canada, 2016 Census - Labour](#)

Employment by Occupation - % Distribution



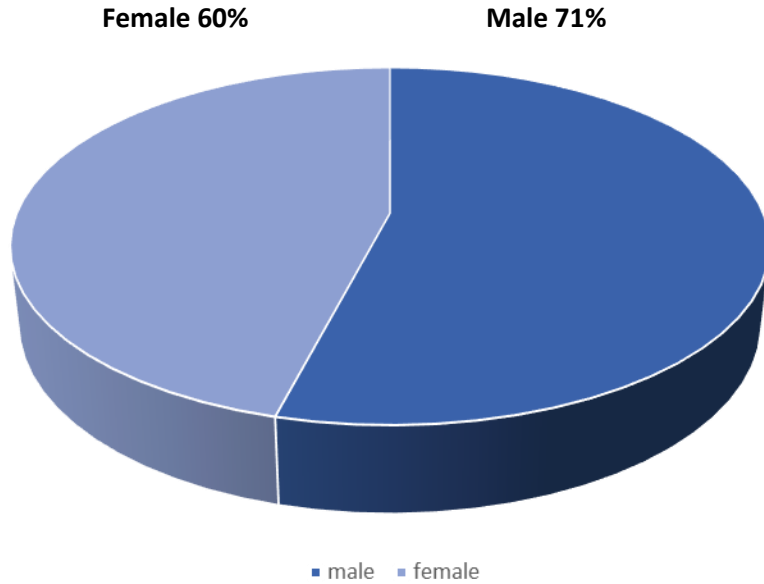
Source: [Statistics Canada, 2016 - Labour](#)

Unemployment/Employment Rates (as a percentage of population)

	Coquitlam	Greater Vancouver	British Columbia
Unemployment Rate:	6.1%	5.8%	6.7%
Labour Participation Rate:	65.1%	65.7%	63.9%

Source: [Statistics Canada, 2016 Census – Labour Force Status](#)

Labour Participation Rate - % Distribution



Source: [Statistics Canada, 2016 Census – Labour Force Status](#)

Payroll Costs

Workers Compensation

		Notes
2018 Average Base Premium Rate: Per \$100 Payroll	1.55%	All rates current as of January 2018. Rates set by employer's industrial activity. Applies up to a maximum gross earnings of \$82,700. No premiums on amounts exceeding maximum gross.
Average Rate for Office Workers*: Per \$100 Payroll <small>*WCB Industry Group FY04</small>	0.15%	Typical range for business services operating in an office building. Applies up to a maximum gross earnings of \$82,700 per year. No premiums on amounts exceeding maximum gross.
Maximum weekly Benefit (Net):	\$1,095.48	90% of net average earnings, based on maximum assessable earnings of \$82,700 per year. Represents lost wages only. Health care costs are typically covered as well. Paid by Worksafe BC.

Source: [WorkSafeBC](#), 2018

Employment Insurance

		Notes
Taxable Base:	Gross Payroll	Maximum annual insurable earnings \$51,700. Employee must pay 1.66% of earnings up to the maximum.
Percentage Rate (Employer Premium)		
-Average Among Existing Employers:	1.4%	Employer premium set at 1.4 times that of the employee premium.
-Average Among New Employers:	1.4%	Employer premium set at 1.4 times that of the employee premium.
-Maximum Weekly Benefit:	\$547.00	Paid by the Government of Canada (55% of insured earnings, representing the general benefit level).

Source: [Employment and Social Development Canada, Government of Canada](#), 2018

Social Insurance (Canada Pension Plan - CPP)

		Notes
Taxable Base:	Gross Payroll \$3,500	Based on annual gross salary up to \$55,900, basic exemption of \$3,500. Both employers and employees are required to contribute to the Canada Pension Plan (CPP).
Employee/Employer Contribution Rate:	4.95%	Employer premium equal to employee premium.
Maximum Annual Employer Contribution: Per Employee	\$2,593.80	Employer contribution matches employee contribution.
Self-employed Contribution Rate:	9.9%	-
Maximum Annual Self-employed contribution:	\$5,187.60	-

Source: [Canada Pension Plan, Government of Canada](#), 2018

Leading Employers (Private Sector)

Sector	Company	Product/Service	Employment
Food Service	McDonald's Restaurants	Fast Food Restaurant	623
Arts, Entertainment and Recreation	Hard Rock Casino Vancouver	Casino/Theatre/Restaurants	619
Retail	IKEA	Furniture Store	537
Wholesale	Factors Group of Nutritional Companies Inc.	Nutritional Products	440
Retail	The Real Canadian Superstore	Pharmacy/General Merchandise Store	362
Waste Management	Waste Management of Canada Corporation	Waste Treatment and Disposal Services	355
Retail	Save On Foods	Supermarket/Grocery Store	291
Food Service	Tim Hortons	Fast Food Restaurant	233
Manufacturer/Processor	Superior Poultry Processors Ltd.	Poultry Processor	231
Wholesale	WN Pharmaceuticals Ltd.	Nutritional Products	224

Source: City of Coquitlam, Business Licences, 2017

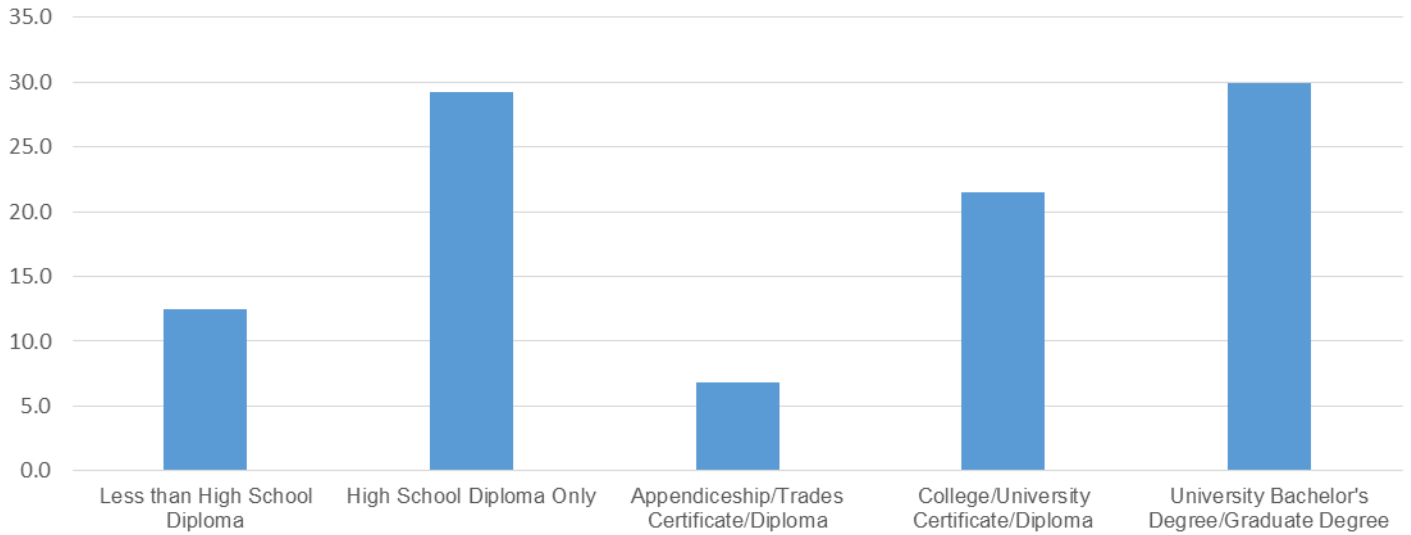
Note: Information on employment numbers is provided by the business licence applicant input and may or may not be most current

Labour Quality

Workforce Education Attainment

	% of Population over 15 years
Less High School Diploma:	12.5%
High School Diploma Only:	29.3%
Apprenticeship/Trades Certificate/Diploma:	6.8%
College/University Certificate/Diploma:	21.4%
University Bachelor's Degree/Graduate Degree	30.0%

Source: [Statistics Canada, 2016 Census - Education](#)



Higher Education

Closest Four-Year Institutions

Institution	Simon Fraser University (SFU)
Campus:	Burnaby
Address:	8888 University Drive, Burnaby, BC, V5A 1S6
Telephone:	778-782-3111
Website:	www.sfu.ca
Distance from Coquitlam:	13.7 km (8.5 miles)
Enrolment	
Total	35,364
Undergrad	29,944
Graduate	5,420

Description: SFU is a mid-size university with three campuses and over 100 undergraduate programs and more than 45 graduate programs that lead to degree or diploma credentials. Programs are offered in Arts and Sciences, Business and Management, Education, Engineering and Applied Sciences, Health, Human and Social Services, and Visual and Performing Arts, and more.

Source: [Simon Fraser University](http://www.sfu.ca), 2016/17

Institution	University of British Columbia (UBC)
Campus:	Vancouver
Address:	2329 West Mall, Vancouver, BC Canada V6T 1Z4
Telephone:	604-822-2211
Website:	www.ubc.ca
Distance from Coquitlam:	38.7 km (24 miles)
Enrolment	
Total	62,919
Undergrad	52,386
Graduate	10,533

Description: The University of British Columbia is a global centre for research and teaching, consistently ranked among the 40 best universities in the world. Since 1915, UBC's West Coast spirit has embraced innovation and challenged the status quo. Its entrepreneurial perspective encourages students, staff and faculty to challenge convention, lead discovery and explore new ways of learning. With over 13,000 international students from 155 countries, UBC is educating people from around the world. Programs are offered in Arts and Sciences, Business and Management, Education, Engineering and Applied Sciences, Health, Human and Social Services, and Visual and Performing Arts, and more.

Source: [University of British Columbia](http://www.ubc.ca), 2016/17

Institution	Kwantlen Polytechnic University (KPU)
Campus:	KPU Surrey
Address:	12666 72 Avenue, Surrey, BC, V3W 2M8
Telephone:	604-599-2000
Website:	www.kpu.ca
Distance from Coquitlam:	24.3 km (15 miles)
Enrolment	
Total:	23,060
Undergrad:	20,755
Graduate:	2,305

Description: Established by the government of British Columbia in 1981, Kwantlen, now Kwantlen Polytechnic University, has four campuses located in the Metro Vancouver region of British Columbia. The campus in Surrey is the closest to Coquitlam and many residents commute daily to attend classes. KPU offers bachelor degrees, associate degrees, diplomas, certificates and citations in more than 120 programs. Almost 20,000 students annually attend courses at KPU campuses in Surrey, Richmond, Langley and Cloverdale

Kwantlen Polytechnic University currently offers a range of credentials, many of which are completely unique, to successfully meet the evolving needs of regional and global employment markets. Students have the opportunity to bridge certificate and diploma credentials into bachelor's degrees, creating the option of academic and professional enhancement of applied and technical programs.

Source: [Kwantlen Polytechnic University](http://www.kpu.ca), 2016/17

Institution	British Columbia Institute of Technology
Campus:	Burnaby
Address:	Building SW1 - First Floor, 3700 Willingdon Avenue, Burnaby BC, V5G 3H2
Telephone:	604-434-1610
Website:	www.bcit.ca
Distance from Coquitlam:	23.5 km (14.6 miles)
Enrolment	
Total:	56,210
Undergrad:	49,348
Graduate:	6,862

Description: BCIT is one of British Columbia's largest post-secondary institutions with more than 48,000 students enrolled annually (16,600 full-time, 31,600 part-time). We offer practical career credentials designed for the workplace, including degrees, diplomas and certificates spanning Applied and Natural Sciences, Business and Media, Computing and Information Technology, Engineering, Health Sciences and Trades.

Established in 1964, BCIT now has five main campuses as well as satellite locations province-wide. BCIT's international partnerships span training, education and research initiatives in South America, Central America, East Asia and Eastern Europe.

Source: [BCIT](http://www.bcit.ca), 2016/17

Closest Community and Technical Colleges

Institution	Douglas College
Campus:	Coquitlam
Address:	1250 Pinetree Way, Coquitlam, BC, V3B 7X3
Telephone:	604-527-5400
Website:	www.douglascollege.ca
Distance from Coquitlam:	N/A

Description: Founded in 1970, Douglas is a post-secondary institution with major campuses in New Westminster and Coquitlam and a Training Centre in Surrey. Douglas offers bachelor degrees, associate degrees, post-degree and graduate diplomas, general university-transfer courses in the arts, sciences and business, as well as career programs in health care, human services (Child, Family and Community Studies), business, and creative arts.

Every year, about 16,000 students take for-credit courses at Douglas, while close to 10,000 more take short-term, non-credit courses for career or personal development. Douglas is also a popular choice for international students - every year, Douglas welcomes more than 3,000 students from China, South Korea, India, Japan and many other countries.

Source: Douglas College, 2017

Institution	Coquitlam College
Campus:	Coquitlam
Address:	516 Brookmere Avenue, Coquitlam, BC, V3J 1W9
Telephone:	604-939-6633
Website:	www.coquitlamcollege.com
Distance from Coquitlam:	N/A

Description: For the past 30 years, Coquitlam College has been developing and refining academic programs and winning a reputation as one of Canada's finest colleges. Rigorous coursework in English language studies, sciences, humanities and social sciences provides a strong foundation for university degree completion. Graduates are eligible to enter the best universities in North America.

Students from all over the world choose Coquitlam College for its superb educational standards and inspiring, highly trained instructors. A Coquitlam College education offers a key to success in university, an unforgettable adventure in learning, and experiences to treasure forever.

Coquitlam College offers a University Transfer Program, a Senior Secondary Program and an English Studies (ES) Program and was one of the first two private institutions to be part of the BC Transfer System.

Source: Coquitlam College, 2017

Transportation

Highways and Trucking

Highway Name:	Trans-Canada
Highway Type:	Inter-Provincial
Highway Code:	Hwy 1
Located Within Community:	Yes

Highway Name:	Lougheed Hwy
Highway Type:	Provincial
Highway Code:	Hwy 7
Located Within Community:	Yes

Distance to Major Centres

Metro Area	Miles	Kilometres (km)
Vancouver	18	30
Surrey	14	22
Victoria	79	127
Calgary	592	953
Seattle	134	215
Portland	307	494

Motor Carriers/Trucks

	#
No. of Common Carriers Serving the Area:	5
No. of Common Carriers within Local Terminals:	5

Railroads

Name:	CP Rail
Main or Branch Line:	CP
Shortline or National:	National
Switching Yard Located Within the Community:	Neighbouring community – Port Coquitlam

Closest Commercial Airports

Name:	Vancouver International Airport (YVR)
Hub Status:	Commercial
Distance from the Community:	41 km (25 miles)
No. of Runways:	3
Total of Combined Runway Lengths:	8,759 metres combined total
Helicopter Pad:	Yes
Carriers Serving Airport	
-Passenger and Charter	55
-Air Cargo:	7
Note: Most major global carriers fly to YVR	
Approved Capital Expansion Plan:	Yes
Total Daily Non-Stops to all Cities Served:	335
No. of Days Closed Due to Inclement Weather (3 years)	0
Six Largest Cities Served:	Shanghai Beijing Tokyo Seoul Mexico City Guangzhou
**New York & Toronto also served.	

Source: [YVR](#), 2018

Name:	Abbotsford International Airport (YXX)
Hub Status:	Commercial
Distance from the Community:	56 km (35 miles)
No. of Runways:	3
Runway Lengths:	2,925 metres, 1,624 metres, 457 metres
Helicopter Pad:	Yes
Carriers Serving Airport	
-Passenger and Charter	5
-Air Cargo:	0
Approved Capital Expansion Plan:	Yes
Total Daily Non-Stops to all Cities Served:	10
No. of Days Closed Due to Inclement Weather (3 years)	0
Six Largest Cities Served:	Edmonton Calgary Toronto Puerto Vallarta Victoria Nanaimo

Source: [YXX](#), 2018

General Aviation Airports

Name:	Pitt Meadows Regional Airport (YPK)
Location/City:	Pitt Meadows, BC
Distance from the Community:	15 km (9 miles)
Number of Runways:	3
Runway Lengths:	1,433 metres, 762 metres, 762 metres
No. Of Days Closed Due to Inclement Weather in the Last 3 Years:	0

Source: [Pitt Meadows Regional Airport](#), 2018

Name:	Langley Regional Airport (YNJ)
Location/City:	Township of Langley, BC
Distance from the Community:	36 km (22 miles)
Number of Runways:	2
Runway Lengths:	640 metres, 836 metres
No. Of Days Closed Due to Inclement Weather in the Last 3 Years:	0

Source: [Langley Regional Airport](#), 2018

Name:	Harbour Air Seaplanes
Terminal Locations/Distance from the Community:	Pitt Meadows Regional Airport (YPK)/15 km (9 miles) South Vancouver (YVR)/41 km (25 miles) Vancouver Harbour Flight Centre/31 km (19 miles)
Number of Runways:	N/A – Seaplanes on waterways
Flights to Cities:	Victoria, BC (Vancouver Island) Nanaimo, BC (Vancouver Island) Whistler, BC Seattle, WA USA

Source: [Harbour Air Seaplanes](#), 2018

Closest Ports

Nearest Port:	Vancouver Fraser Port Authority (VFPA)
Location/City:	Vancouver
Located Within the Community:	No
<i>If Not</i>	
-Distance from Community:	29 km (18 miles)
Type of Port:	Ocean
Channel Depth:	Minimum – 10 meters (33 feet)
Turning Basin:	Unlimited
Shallow Water Barging Facilities:	Yes
Deep Water Barging Facilities:	Yes
General Cargo Facilities:	Yes
Containerized Facilities:	Yes
Storage Facilities:	Yes
Highways Serving Port:	#1, #1A, #7A, #99A, #17
Railways Serving Port:	CP Rail, CN Rail, Burlington Northern

Source: [Port of Vancouver](#), 2018

Custom Port of Entry

Name:	Vancouver International Airport (Marine)
Services Available:	Cargo shipment clearing and freight forwarding
Site Location:	Richmond, BC
Type of Entry Point:	Airport

Name:	Douglas border crossing (Rail)
Services Available:	Cargo shipment clearing and freight forwarding
Site Location:	Surrey, BC
Type of Entry Point:	Rail

Name:	Douglas border crossing (Road)
Services Available:	Cargo shipment clearing and freight forwarding
Site Location:	Surrey, BC
Type of Entry Point:	Highway #99

Source: [Canada Border Services Agency](#)

Warehouses

	#
No. of Bonded Warehouses:	1
No. of Public Warehouses:	6

Couriers

Name	Airborne (Purolator is the Canadian affiliate)
Latest Pick-Up Time:	3:00 pm
Earliest Delivery:	9:00 am
Next Day Delivery Guarantee:	Yes
Saturday Delivery:	Yes
Comments: Time and delivery territories are approximate; please contact Purolator for specific information.	

Name	DHL
Latest Pick-Up Time:	3:00 pm
Earliest Delivery:	9:00 am
Next Day Delivery Guarantee:	Yes
Saturday Delivery:	Yes
Comments: Time and delivery territories are approximate; please contact DHL for specific information.	

Name	FedEx
Latest Pick-Up Time:	3:00 pm
Earliest Delivery:	9:00 am
Next Day Delivery Guarantee:	Yes
Saturday Delivery:	Yes
Comments: Time and delivery territories are approximate; please contact FedEx for specific information.	

Name	UPS
Latest Pick-Up Time:	3:00 pm
Earliest Delivery:	8:00 am
Next Day Delivery Guarantee:	Yes
Saturday Delivery:	Yes
Comments: Time and delivery territories are approximate; please contact UPS for specific information.	

Name:	Canada Post
Latest Pick up Time:	5:00 pm
Earliest Delivery:	10:00 am
Next Day Delivery Guarantee:	Yes
Saturday Delivery:	No
Comments: Time and delivery territories are approximate; please contact Canada Post for specific information.	

Utilities

Water & Sewer

Water and sewer treatment is provided by Metro Vancouver. Each member municipality is responsible for developing its water and sewer system within its own municipal boundaries.

Water Treatment/Production

Major Sourced:	Metro Vancouver Water Supply – via Capilano, Seymour and Coquitlam Lakes
Percent of Population Served From This Source:	100%

Sewer

Sewer Treatment

Name of Provider:	Metro Vancouver – Annacis Island waste water treatment plant
-------------------	--

For further information, please visit: [Metro Vancouver](#)

Electric Power

Name of Provider:	BC Hydro
Communities Served:	Serves 94% of all British Columbia’s residents including Vancouver CMA
Company-Net Importer or Exporter of Power:	Net Exporter
5% of Reserve Margin including:	14.5 % (LOLE and ELCC calculations)
Name of Power Pool Membership:	Formal Membership in WSCC. WSPP, Power Pool of Alberta (PPA), MAPP
State Electric Power Reregulated:	No
General Service - Small	50 kW & 18,000 kWh
- All kWh:	\$0.1173 per kWh
General Service - Medium	300 kW & 140,000 kWh
- All kWh	\$0.0906 per kWh
General Service - Large	750 kW & 260,000 kWh
- All kWh	\$0.0567 per kWh

Source: [BC Hydro](#), 2018

Natural Gas

Name of Provider:	FortisBC
Rate Territory:	BC
Firm Contract Rates:	Yes - Available for large volume commercial, institutional, multi-family and other accounts with an annual consumption of approximately 5,000 GJ or more. Contact FortisBC for details.
Average Cost for Industrial Users	\$5.12/GJ (Mainland, Vancouver Island and Whistler – Rate 3)

Source: [FortisBC](#), 2018

Telecommunications

No. of Local Service Providers (local exchange)	#
Carriers and competitive local exchange carriers:	3
No. of Long Distance Service Providers:	3
No. of Internet Service Providers:	3
Network Coverage	#
Broadband Coverage	100%
Fixed Wireless Coverage	99.0%
Mobility Coverage:	100%

Telus is the major supplier but other suppliers exist in the community/region

Name of Providers:	Telus
Head Office Address:	23 rd Floor – 510 West Georgia Street Vancouver, BC V6B 0M3
Website:	www.telus.com
Contact #:	
- For business enquiries:	1-877-352-0898

Service Characteristics of the Office:	
- Switch Technology:	Digital
- Fiber Service Provided:	Yes
- 100 Mbps LAN Service Available:	Yes
- Monitoring - Remotely or On-Site:	Remotely
- ISDN Available:	Yes
- ADSL Available:	Yes
- ADSL Available from this Switch:	Yes
- Central Office on Self-Healing Fiber Ring:	Yes
- Dual Feed from Two Separate Switching Offices:	Yes
- Multiple Route Diversity:	Yes

Note: Landline phone service is provided by Telus and Shaw. The entire Metro Vancouver area is a toll free call zone. There are also multiple mobility companies that provide excellent cell phone coverage for the area, including but not limited to Telus Mobility, Rogers, Bell, Fido, and Wind.

Source: [Integrated Cadastral Information Society](http://IntegratedCadastralInformationSociety.com)

Telecommunications



Coquitlam Optical Network Corporation (QNet)

The Coquitlam Optical Network (QNet), a wholly-owned subsidiary of the City of Coquitlam, provides businesses, schools and residential highrises with access to low cost, high-speed broadband services through its 60 km fibre optic network.

Contact:	Phone: 604-927-3601 Email: sales@qnetbc.net Website: www.qnetbc.net
Address:	3000 Guildford Way Coquitlam, BC V3B 7N2

Telecom Service Providers

- AEBC Internet Corporation
- Allstream
- Bell Canada
- CIK Telecom
- Novus Entertainment
- Rogers Wireless
- Surf Internet
- Uniserve
- Urbanfibre

Data Centre Providers

- Arima Networks
- eSecureData

Source: City of Coquitlam, [QNet](#), 2018

Landfill & Waste Management

Landfill Name:	City of Coquitlam
Location:	Coquitlam Transfer Station – Metro Vancouver
Capacity Left at Current Site:	N/A
Plans for New Capacity:	N/A

Comments: The City of Coquitlam offers curbside recycling

Nearest Licensed Hazardous Materials Disposal Site

Name of Site:	City of Coquitlam
No. of Licensed Hazardous Waste Haulers Serving the Area:	9
No. of Licensed Hazardous Waste Disposal Sites	1

Source: [City of Coquitlam, Environment](#)

Research Base

Name of Centre:	Simon Fraser University (SFU)
Address:	8888 University Drive Burnaby, BC
Affiliation:	SFU / Cooperative Resource Management
Research Specialty:	Agri-food, Environmental, Forestry, Medical, Mining, Social and Technological
Annual Funding:	\$300 million
Source:	SFU Research

Name of Centre:	University of British Columbia (UBC)
Address:	2329 West Mall Vancouver, BC
Affiliation:	UBC - Vancouver
Research Specialty:	Advanced Materials, Brain Health, Culture & Diversity, Digital Technologies, Economics & Business, Environment, Genomics, Global Solutions, Heart & Lung, HIV & AIDS
Annual Funding:	\$600 million
Source:	UBC Research

Name of Centre:	University of Victoria (UVic)
Address:	3800 Finnerty Road Victoria, BC
Affiliation:	Pacific Institute for Climate Solution
Research Specialty:	Low-Carbon, Economy, Climate Change, Sustainable Communities, Resilient Ecosystems
Annual Funding:	\$300 million
Source:	UVic Research

Business Support Services

Number of Business Support Services:	#
Machine Shop (Tool and Die):	3
Welding:	3
Office Equipment Service & Repair:	3
Full Time/Temporary Employment Services:	4
No. of Import/Export Brokers:	0
No. of International Courier Services:	5

Source: City of Coquitlam

Government

City/Municipal

City of Coquitlam (Mayor & Council)

Form (Structure):	Mayor & Council
No. of Elected Officials:	9
Mayor	Richard Stewart
- Year Elected:	2005
- Next Election Date:	October 20, 2018
City Manager/Chief Administrative Officer (CAO):	Yes

Source: [City of Coquitlam, City Government](#)

Regional District (similar to US County)

Metro Vancouver

Form (Structure):	Board
No. of Elected Officials:	40 Directors representing 21 municipalities, one Electoral area and one treaty First Nation
Board Chair:	Greg Moore, Mayor, Port Coquitlam
Board of Directors	Elected officials appointed by their respective municipal councils
Regional District Manager/CAO:	Yes

Source: [Metro Vancouver](#)

Provincial (similar to US State Government)

Government of British Columbia

Form (Structure):	British Parliamentary
No. of Elected Officials:	87
How often does the legislature convene:	The second Tuesday of February each year is reserved for the Throne Speech and the start of the new session. The third Tuesday of February each year is reserved for the Budget Speech. On average, the Legislature is in session for about four months per year.

Source: [Government of BC](#)

Premier (similar to US Governor)

John Horgan

Name:	John Horgan
Party Affiliation:	New Democratic Party of BC
Year Elected:	2017
Current Term Expiration:	2021
Allowed to Run for Another Term:	Yes
Next Election Date:	2021

Source: [Government of BC, Premier's Office](#)

Provincial Government Representation (similar to US Government Representation)

Members of the Legislative Assembly (MLA) Representing the Area – 3:

Name of MLA:	Joan Isaacs
Electoral District:	Coquitlam-Burke Mountain
Party Affiliation:	BC Liberal Party
Name of MLA:	Selina Robinson
Electoral District:	Coquitlam-Maillardville
Party Affiliation:	New Democratic Party of BC
Name of MLA:	Rick Glumac
Electoral District:	Port Moody-Coquitlam
Party Affiliation:	New Democratic Party of BC

Federal Government Representation (similar to US Congresspersons)

Members of Parliament (MP) Representing the Area – 2:

Name of MP:	Ron McKinnon
Electoral District:	Coquitlam - Port Coquitlam
Year Elected:	2015
Current Term Expiration Date:	2019
Next Election Date:	Next general election should be held on the third Tuesday in October 2019, with the exception of an earlier dissolution of Parliament.
Party Affiliation:	Liberal Party of Canada
Governing Party:	Liberal Party of Canada
Prime Minister:	Justin Trudeau
Name of MP:	Fin Donnelly
Electoral District:	Port Moody - Coquitlam
Year Elected:	2009, 2015
Current Term Expiration Date:	2019
Next Election Date:	Next general election should be held on the third Tuesday in October 2019, with the exception of an earlier dissolution of Parliament.
Party Affiliation:	New Democratic Party of Canada
Governing Party:	Liberal Party of Canada
Prime Minister:	Justin Trudeau

Senators (similar to US Senators)

No. of Appointed Officials:	In Canada, there are ordinarily 105 Senators appointed by the Governor General on the advice of the Prime Minister. Senators are chosen to represent the various provinces and territories of Canada and are appointed until the age of 75.
-----------------------------	---

Taxation

Corporate Income Tax

	Small Business	Manufacturing	Non-Manufacturing
Federal			
- Rate	10%	15%	15%
- Formula (i.e. Sales, Property & Payroll)	n/a	n/a	n/a
- Accelerated Depreciated Permitted	Yes	Yes	Yes
Provincial			
- Rate	2%	12%	12%
- Formula (i.e. Sales, Property & Payroll)	Sales & Payroll	Sales & Payroll	Sales & Payroll
- Accelerated Depreciated Permitted	No	No	No
Local			
British Columbia has no local corporate income taxes			
Total Federal and Provincial Corporate Income Tax	12%	27%	27%

Source: [Canada Revenue Agency](#), 2018

Personal Income Tax

	Federal	State/Provincial	Local
Earned Income	15% - 33%	5.06% - 16.8%	0%
Capital Gains	7.5% - 16.5%	N/A	0%

Source: [Canada Revenue Agency](#), 2018

Sales/Use Tax

	Rate	Notes
Federal Goods and Service Tax (GST):	5%	GST on business inputs is fully recoverable.
Provincial (State) Sales Tax (PST):	7%	0% for production machinery and equipment for eligible manufacturers.
Local:	0%	BC has no local sales tax.
Total (Effective Combined Rate) Business:	7%	Net of GST. 0% for production machinery and equipment for eligible manufacturers.

Sales Tax Rate by Utility

	Rate	Notes
Electric Power:	7%	GST is fully recoverable
Natural Gas:	7%	GST is fully recoverable
Fuel Oil:	7%	GST is fully recoverable
Water:	0%	-
Sewer:	0%	-
Hazardous Waste Disposal:	7%	GST is fully recoverable

Telephone Subject to Sale/Use Tax

	Yes/No	Rate	Notes
Local:	Yes	7%	GST is fully recoverable
Long Distance in Province (State):	Yes	7%	GST is fully recoverable
Long Distance out of Province (State):	Yes	7%	GST is fully recoverable

Comments: Toll free service is not subject to sales tax.

Machinery and Equipment Subject to Sales/Use Tax

	Yes/No	Rate	Notes
Production:	No	0%	-
Non-Production:	Yes	7%	GST is fully recoverable
Pollution Control:	Yes	7%	GST is fully recoverable
Office Furniture/Fixtures/Equipment:	Yes	7%	GST is fully recoverable

Notes:

- 1) Equipment used in software development is exempt.
- 2) Equipment used in manufacturing and processing is exempt.

Sales/Use Tax on Tangible Property

	Yes/No	Rate	Notes
Office Building Construction Materials:	Yes	7%	GST is fully recoverable
Industrial Building Construction Materials:	Yes	7%	GST is fully recoverable
Manufacturers' Raw Materials:	No	0%	-
Standard Software:	Yes	7%	GST is fully recoverable
Custom Software:	Yes	7%	-

Sales/Use Tax on Intangible Property

	Yes/No	Rate	Notes
Accounts Receivable:	No	0%	-
Capital Stock:	No	0%	-
Stock/Bond Transaction Fee:	No	0%	-

Source: [Province of BC](#), 2018

Property Tax

Real Property Tax Rates per \$1,000 of Assessed Property (Land and Buildings) – Municipal

Class and Tax Rates							
Levy	1 Residential	2 Utilities	4 Major Industry	5 Light Industry	6 Business/Other	8 Rec/Non- Profit	9 Farm
General - City	2.0	36.8	28.9	9.9	8.9	11.0	15.2
School	1.1	13.4	4.2	4.2	4.2	2.5	7.0
Regional District	.04	.2	.1	.1	.1	.04	.04
Total Tax Rate per \$1,000 Assessed Value	3.4536	53.2822	35.4722	15.5560	14.2378	13.8041	22.6186

Source: [Province of BC – Local Government Tax Rates, 2018](#)

Property Tax Rates per \$1,000 Assessed Personal Property (M&E, Inventory, Other) Municipal

Note: BC does not have personal property taxes

Provincial Property Tax Effective Rate per \$1,000

	Rate
Real Property:	0%
Personal Property (Machinery/Equipment)	0%

Subject to Personal Property Tax

	Yes/No	Rate
Production Machinery and Equipment:	No	0%
Non-Production Machinery and Equipment:	No	0%
Pollution Control:	No	0%
Inventory		
-Raw Materials:	No	0%
-Work in Progress:	No	0%
-Finished Goods:	No	0%
Freeport Legislation		
-Applicable to Warehousing:	No	0%
-Applicable to Manufacturing:	No	0%
-Goods Stored in Public Warehouse:	No	0%
Office Furniture-Fixture		
-Computer Equipment:	No	0%
-Workstations:	No	0%
-Telephones:	No	0%
-Furniture:	No	0%
-Company Vehicles:	No	0%
Standard Software:	No	0%
Custom Software:	No	0%

Other

Local Occupation Tax (Paid by Employer)

	Rate	Basis
City Residents:	0%	N/A
Non-City Residents:	0%	N/A

Local Wage Tax (Paid by Employer)

	Rate	Basis
City Residents:	0%	N/A
Non-City Residents:	0%	N/A

Gross Receipts Tax Rate by Type of Business:

Note: BC does not tax Gross Receipts

International Resources

Business Associations

Name:	Tri-Cities Chamber of Commerce
-------	--------------------------------

Country Orientation:	N/A
----------------------	-----

Contact Name/Title:	Michael Hind, CEO
---------------------	-------------------

Address:	#205 – 2773 Barnet Highway Coquitlam, BC V3B 1C2
----------	---

Phone Number:	604-464-2716
---------------	--------------

Website:	www.tricitieschamber.com
----------	--

Source: [Tri-Cities Chamber of Commerce](#)

Foreign Consulates

There are approximately 70 [Foreign Consulates](#) located in Vancouver, BC (29 km, 18 miles)

Languages

Languages Spoken	
------------------	--

Estimated Number of Bi-Lingual Individuals (English/French):	8,710
--	-------

Estimated Number of Individuals Who Speak Non-official Languages at Home:	39,465
---	--------

Estimated Percent:	28%
--------------------	-----

Top 5 non-official Mother Tongues:	Mandarin, Cantonese, Korean, Persian (Farsi), Filipino
------------------------------------	--

Source: [Statistics Canada, 2016 Census - Language](#)

Quality of Life

Climate

Location	Coquitlam
Latitude:	49.2838° N
Longitude:	-122.7932° W

Average Daily Temperature	High	Low	Average
January:	5 °C (41 °F)	-0.7 °C (31 °F)	2 °C (36 °F)
August:	23 °C (73 °F)	11 °C (52 °F)	17 °C (63 °F)

Average Annual Precipitation	Coquitlam
Rainfall:	2,200 mm (87 inches)
Snowfall:	52 cm (20 inches)

Elevation (Above Sea Level):	30 metres (98 feet)
-------------------------------------	---------------------

Crime Rate

Crime Rate per 100,000 Inhabitants:	6,622.56
--	----------

Source: Statistics Canada, 2016

Health Care

Hospitals	#
Eagle Ridge Hospital	1
Royal Columbian Hospital	1

Physicians & Dentists in the Area	#
Physicians:	115
Dentists:	110

Sources: College of Physicians and Surgeons of British Columbia [CPSBC](#)
College of Dental Surgeons of British Columbia [CDSBC](#)

No. of Cultural Places & Amenities

Type	#
Museums:	2
Dance Companies:	3
Symphony Orchestras:	0
Opera Companies:	0
Theatre Companies:	2
Art Gallery	1

Recreational Outlets

Name	Amenities
Centennial Activity Centre	Sports, arts and fitness centre
City Centre Aquatic Complex	Recreation centre (swimming and fitness centre)
Dogwood Pavilion	Recreation centre
Glen Pine Pavilion	Community and fitness centre
Pinetree Community Centre	Community and fitness centre
Planet Ice	Hockey arena and skating
Poirier Community Centre	Sports, arts and educational programs
Poirier Forum	Hockey, soccer, lacrosse, etc.
Poirier Sport & Leisure Complex	Recreation centre (swimming, fitness centre and ice arena)
Smiling Creek Activity Centre	Gymnasium and recreation centre
Summit Community Centre	Recreation centre
Town Centre Park	Sportsfield, playground and plaza
Victoria Community Hall	Community centre

Source: [City of Coquitlam, Sport & Recreation](#)

Schools

Public Education

Number of School Districts:	1
Name of School District:	School District No. 43 (Coquitlam School District)
Total # of Schools in District:	70


Public Schools	Number
Kindergarten to Grade 5:	45 elementary schools
Grade 6 to Grade 8:	14 middle schools
Secondary Schools Grades 9-12	11
Total Headcount:	32,000

Comments: Excludes home-schooled students.

Source: [School District No. 43](#)

Coquitlam | *Invest Innovate Grow*

Your Business
Here



GET CONNECTED to one of
B.C.'s fastest-growing communities

PRIME LOCATION within
Metro Vancouver with easy access
by SkyTrain, Westcoast Express,
roads and highways

OPPORTUNITIES abound for
new businesses, entrepreneurs
and skilled workers

WORK-PLAY BALANCE with access
to the outdoors, urban amenities,
festivals and events

Learn more about the advantages Coquitlam has to offer.
Call 604-927-3905 or email economicdevelopment@coquitlam.ca

coquitlam.ca/economicdevelopment



Coquitlam